



**AMERICAN LEGION NEWPORT HARBOR POST 291  
EXECUTIVE BOARD MINUTES  
THURSDAY, NOVEMBER 2, 2017**

**SILENCE CELL PHONES**

**CALL TO ORDER:** 1803 HRS

**INVOCATION:** Skipper Tim Bercovitz

**PLEDGE OF ALLEGIANCE:** Commander Doug Nye

**ROLL CALL:**

- |   |  |  |
|---|--|--|
| <input checked="" type="checkbox"/> Doug Nye, Commander                     | <input checked="" type="checkbox"/> Robert Wright, Judge Advocate      | <input checked="" type="checkbox"/> Don Putzig, M.a.L.                 |
| <input checked="" type="checkbox"/> Mike Schubert, 1 <sup>st</sup> Vice     | <input checked="" type="checkbox"/> Paul Meye, Finance Officer         | <input checked="" type="checkbox"/> Al Yarrington, M.a.L.              |
| <input checked="" type="checkbox"/> Anne Borren, 2 <sup>nd</sup> Vice       | <input checked="" type="checkbox"/> Skipper Tim Bercovitz, Sgt-at-Arms | <input checked="" type="checkbox"/> Rich Whitlinger, M.a.L.            |
| <input checked="" type="checkbox"/> Sandy Schneeberger 3 <sup>rd</sup> Vice | <input checked="" type="checkbox"/> Jesse Garcia, Service Officer      | <input checked="" type="checkbox"/> Eric Schroeder, M.a.L.             |
| <input checked="" type="checkbox"/> Jess Lawson, Jr. Past Comm              | <input type="checkbox"/> William Bennett, Chaplain                     | <input checked="" type="checkbox"/> Rob White, M.a.L.                  |
| <input checked="" type="checkbox"/> Gene Anderson, Adjutant                 | <input type="checkbox"/> Carman Williams, Historian                    | <input checked="" type="checkbox"/> Wayne Zippi, M.a.L.                |
|   |  | <input checked="" type="checkbox"/> Rees Lloyd, Post 291 Legal Counsel |

**EXCUSED:** William Bennett, Carman Williams

**INTRODUCTION OF GUESTS & GUEST COMMENTS:**

Guests: 1. Dan Ferrari ----- 2. Don House ----- 3. \_\_\_\_\_ 4. \_\_\_\_\_

**M/S/C:** A motion was made and approved by the E-Board to appoint Dan Ferrari as Financial Advisor to the SONS. Dan Ferrari will report to the E-Board as necessary.

**COMMANDER:** Reminder the E-Board that the meeting is conducted in accordance with Post 291 Bylaws & Roberts Rules of Order.

**Legion Family & Donations**

- a) SAL – Tim Sullivan: Announced that Art Jimenez was approved by the SONS E-Board as their 2<sup>nd</sup> Vice Commander, and requested that the Post 291 E-Board approve his appointment to this position.  
**M/S/C:** A motion was made and approved by the E-Board to accept Art Jimenez as the SONS 2<sup>nd</sup> Vice Commander.  
Reported on the status of their Christmas Boat Parade event, and their concierge services at the Post.
- b) Auxiliary – Debbie Schubert: Announced that she will be the President of the Auxiliary, starting on January 1, 2018. Troop Shipping is on Saturday, November 4<sup>th</sup> at 10:00 AM. The Holiday Boutique fund raiser is on November 9<sup>th</sup> (4:00 to 8:00 PM). December 10<sup>th</sup> is the children’s Christmas party from 11:00 AM to 1:30 PM. Announced the Auxiliary will be dark for both their E-Board Meeting and General Meeting in December.
- c) ALYC – Mike Berdine: Announced they have a new insurance carrier that will handle the Dive Club. Discussed their purchase of a 40-foot twin screw Race Committee Boat. Mentioned that their November 16<sup>th</sup> General Meeting; they will be holding elections for next year’s officers at this meeting. Announced the success of their Sailing for the Visually Impaired event. There are 582 current members, and 2018 renewals will be taken in mid-November.

## **COMMANDER:**

- a) All Board members received a copy of the **October 5<sup>th</sup>** Executive Board Meeting Minutes, distributed by email:
  - The Commander asked for a motion to “**waive the reading of the October 5<sup>th</sup> Executive Board Meeting Minutes?**”
  - The Commander asked for a motion to “**approve the October 5<sup>th</sup> Executive Board Meeting Minutes?**”
  - Both motions were approved.
  
- b) All Board members received copies of the House Committee Minutes for **October 4<sup>th</sup>, 18<sup>th</sup>, and 25<sup>th</sup>** in the packets handed out for review.
  - The Commander asked for a motion to “**waive the reading of the House Committee Minutes in the E-Board packets.**”
  - The motion was approved.

## **ADJUTANT REPORT & CORRESPONDENCE:**

There is nothing to report this month.

## **COMMANDER**

Discussed what is and what is not allowed to be displayed at the Post. Discussed the VBN's (Veteran's Business Network) Navy Seals event held at the Post.

## **OFFICERS' REPORTS**

### **1ST VICE COMMANDER**

Reported that we have approximately 50 new members to bring into the Post at Wednesday's General Meeting. We are well over 65% renewals to-date. Since the first of July we have brought in just short of 289 new members; 40% were post 9/11 veterans. About 50% of our new Auxiliary members are wives of the younger vets. We need to hold activities that are intended for our younger vets. Discussed having a person specifically monitor the beach next year. Discussed starting a new program for adult sailing lessons. We are doing well. VBN is a good source for new members.

### **2ND VICE COMMANDER**

Thanked everybody for the support they provide for our events. Discussed the Sock Hop event on November 3<sup>rd</sup>, Casino Night on November 4<sup>th</sup>, Thanksgiving and Christmas dinner events, and the New Year's Eve event.

### **3RD VICE COMMANDER**

Discussed having scout troops come to the Post to meet us, and to do events. Reported that we are working to get more people involved in the Oratorical Contest that is held on January 15<sup>th</sup>. There is a need for volunteers; she will begin recruiting volunteers next month. Boys State candidates expressed a desire to volunteer with the Oratorical Contest. Discussed the Post's Boys State event, and the increase in cost per individual this coming year. Discussed the audio visual setup in the Post.

### **FINANCE OFFICER**

Discussed the Post's finances through November 1, 2017. Refer to the table below. Discussed the Post's purchase of 5 CDs.

### **JUDGE ADVOCATE**

Made presentation in the Closed Session.

### **SERVICE OFFICER**

Nothing to report. Made a presentation in the Closed Session.

Financial Statement Summary as of **YTD 11/1/2017**

Post 291 Business P&L By Class					YTD AS OF 11/1/2017				
YTD 2017	ADMIN	BAR	REST	BANQUET	TOT REST/BAN	HALL	CUSTOD	MARINA	TOTAL
TOT INC	\$4,327	\$511,485	\$626,730	\$325,566	\$952,295	\$121,702		\$235,257	\$1,825,066
COGS		\$341,167	\$613,056	\$262,757	\$875,813				\$1,216,980
GROSS PROFIT	\$4,327	\$170,318	\$13,674	\$62,808	\$76,482	\$121,702		\$235,257	\$608,087
EXPENSES	\$103,957	\$110,296	\$70,992	\$11,869	\$82,861	\$53,701	\$104,854	\$144,185	\$599,853
NET ORD INC	(\$99,630)	\$60,023	(\$57,318)	\$50,939	(\$6,379)	\$68,001	(\$104,854)	\$91,071	\$8,233
OTHER INC	\$399,497								
OTHER EX	\$450								
NET INCOME	\$299,417	\$60,023	(\$57,318)	\$50,939	(\$6,379)	\$68,001	(\$104,854)	\$91,071	\$407,280
BANK BAL	\$1m110k								
OPERATE ACCT	\$105k								
MBRSHIP ACCT	\$61k								
RESERVE ACCT	\$845k								

CHAPLAIN (Excused)  
Nothing to report.

HISTORIAN (Excused)  
Nothing to report.

**OTHER BUSINESS**

Member At Large, Don Putzig mentioned he has met with air conditioning, electrical, and maintenance people on the building; he will have proposals for each of these areas in the next few weeks.

**M/S/C:** A motion was made, as recommended by the House Committee, to replace the tile in the bar area up to the ATM machine for a NTE \$7,000.00. The motion was approved.

Skipper Tim Bercovitz, Sgt-at-Arms, discussed starting a therapeutic sailing project to help veterans and first responders who would benefit from some time on the water. He would like to start a project called "Therapeutic Sailing for Veterans with Stress." He is not asking the E-Board for any money; just their support. They will be working with Patriot Outreach. Wayne Zippi will vet the law enforcement people.

Rees Lloyd spoke about their working with Patriot Outreach, an organization that helps veterans with stress.

**M/S/C:** A motion was made for the E-Board to provide emotional support for the "Therapeutic Sailing for Veterans with Stress" project. The motion was approved.

**M/S/C:** A motion was made to approve a payment to REM for servicing our coolers for a NTE \$630.00. The motion was approved.

**GOOD OF THE. LEGION**

Discussed all Post 291 Family Members sending \$2,500.00 each to Posts damaged by the hurricanes.

**CLOSED SESSION:**

Discussed several issues.

**ADJOURNED: 2135 hrs**