

AMERICAN LEGION NEWPORT HARBOR POST 291 215 15th Street, Newport Beach, CA 92663 GENERAL MEETING MINUTES Wednesday, October 11, 2017

Meeting called to order at 1900 hrs

The Colors were advanced.
Invocation: Skipper Tim Bercovitz
Pledge of Allegiance: Commander Nye
National Anthem: lead by Steve D'Arca

POW/MIA Ceremony: Dennis DeRosa, and Brian Fleming

Recited the Preamble of the Constitution of The American Legion: lead by Commander Nye

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Roll	Call	١.

⊠ Doug Nye, Commander	Robert Wright, Judge Advocate	□ Don Putzig, M.a.L.
Mike Schubert, 1 st Vice	□ Paul Meye, Finance Officer	Al Yarrington, M.a.L.
⊠ Anne Borren, 2 nd Vice	Skipper Tim Bercovitz, Sgt-at-Arms	Rich Whitlinger, M.a.L.
Sandy Schneeberger 3 rd Vice		Eric Schroeder, M.a.L.
∑ Jess Lawson, Jr. Past Comm	─ William Bennett, Chaplain	Rob White, M.a.L.
⊠ Gene Anderson, Adjutant		Wayne Zippi, M.a.L.
Excused: William Bennett, Sandy Schi	neeberger, Robert Wright, Al Yarrington, E	Eric Schroeder, Rob White

Honored Guests: Dan Ferrari; Barbara Hallett, Ken George (District 29 Commander), Ed Alverez (District 29 Judge Advocate), Bob Brower (District 29 Finance Officer), Andy Timko (District 29 Executive Committee), Doc Adams (District 29 Executive Committee), Walt Wagner, and Ryan Long (Boys Nation Delegate).

Speakers:

Mike Mailman (Honor Guard) made a presentation to Brian Fleming (Honor Guard Commander).

Reports from Legion Family Members & Other Guests:

<u>Auxiliary</u> – Debbie Schubert, Acting President – The Red Cross Blood Drive, is being held on October 9th from 10:00 to 5:00. October 18th is the next Auxiliary Meeting. The Children's Halloween Party is on Saturday, October 28th from 11:30 to 3:00. Troop Shipping is on Saturday, November 4th at 10:00 AM. The Holiday Boutique fund raiser is on November 9th (4:00 to 8:00 PM).

<u>SAL</u> – Tim Sullivan, Commander: Reported everything is going well. Preparing for another fishing trip this year. The SONS are assisting with the ALYC's Sailing for the Blind and Visually Impaired event being held on October 7th. Announced that Art Jimenez is a new nominee for their 2nd Vice position.

<u>ALYC</u> – Mike Berdine, Commodore – Discussed the insurance for the Dive Club. Discussed the Sailing for the Blind and Visually Impaired event being held on October 7th (9 AM start), they have a capacity for 150 people. Mentioned that their October General Meeting is next week; they will be taking nominations for next year's officers at this meeting. There are 982 current members, and 2018 renewals will be taken in October and November. Discussed the purchase of a Race Committee Boat.

<u>Bar & Restaurant</u> – Jon Reynolds – Mentioned that we have a full bar (open 7 days a week) and restaurant (open 6 days a week – closed on Mondays). He mentioned that we have a "Burn Your Own" (burger and hot dogs) option that is available while the Post is open. Mentioned that the facility is available for use for private events. Discussed the upcoming events to be held at the Post.

<u>Post Color Guard</u> – Commander Brian Fleming – Announced that the primary purpose of the Honor Guard is to serve veterans after they have passed. There are 26 members of the Honor Guard team. They serve 90+ events every year. He invited the new members to contact him if they would like to join the Honor Guard team.

Executive Board Meeting Minutes: Gene Anderson, Adjutant, read the October 5th Executive Board Meeting minutes.

General Meeting Minutes: Commander Nye requested the following motion be made by the membership: **M/S/C** to waive the reading of October 11th, 2017 General Meeting Minutes. The motion was approved.

Correspondence: Gene Anderson, Adjutant, reported there was no correspondence to report this month.

Commander's Comments: The Commander reminded everyone that the Wednesday, December 13, 2017, General Meeting has been moved to Tuesday, December 12, 2017 to accommodate the Christmas Boat Parade event. The Christmas Boat Parade is scheduled to pass-by the Post beginning about 6:50 PM. The National Commander won't be coming to Post 291 this December. On December 11th the National Commander will be visiting the Richard Nixon Yorba Linda Post during the day, and the National Commander's dinner will be held that evening at the Orange Post 132.

The Commander discussed the improvements that have been made to the Post's AV/Wi-Fi system. The Commander reminded the membership that a membership must be signed before it is valid.

M/S/C: Jess Lawson, Jr. Past Commander made a motion move the Wednesday, December 13, 2017, General Meeting to Tuesday, December 12, 2017 to accommodate the Christmas Boat Parade event. The motion was approved.

Officer Reports:

1st Vice Commander Mike Schubert – is in-charge of membership for the Post. He made his presentation later in the evening when he introduced the new members. At that time he mentioned that membership is at a 62% renewal rate, and this is for the first two months of the membership renewal period. This is a very phenomenal rate. Since the first of July, including tonight, we have brought in approximately 200 new members.

<u>2nd Vice Commander Anne Borren</u> – is in-charge of fund raising and entertainment for the Post. Discussed the upcoming activities and events at the Post. She mentioned the upcoming Halloween Party on October 27th. The Sock Hop event is on Friday November 3rd, and Casino Night is November 4th. On November 11th there is a Veteran's day event beginning just before 11:00 AM. Mentioned that our events are shown on line at AL291.org, and in the Sea Breeze.

<u>3rd Vice Commander Sandy Schneeberger</u> – is in-charge of Americanism, Boys State, the High School Oratorical Contest, and the Boy Scouts. In her absence, Jess Lawson, Jr. Past Commander, made the presentation. He mentioned that Ryan Long, Post 291's Boys State representative, was selected as a Boys Nation delegate.

<u>Finance Officer Paul Meye</u> – Mentioned that our Post is divided into two sections; membership and business. Discussed the preliminary numbers for September 2017. See the table below. We have no debts. We are in a very strong financial position.

Financial Statement Summary as of YTD 10/4/2017

Post 291 Business P&L By Class YTD AS OF 10/4/2017									
YTD 2017	ADMIN	BAR	REST	BANQUET	TOT REST/BAN	HALL	CUSTOD	MARINA	TOTAL
TOT INC	\$4,204	\$468,225	\$575,718	\$292,484	\$868,201	\$114,277		\$235,157	\$1,690,065
COGS		\$305,967	\$552,149	\$240,937	\$793,085				\$1,099,053
GROSS PROFIT	\$4,204	\$152,258	\$23,569	\$51,547	\$75,116	\$114,277		\$235,157	\$591,012
EXPENSES	\$91,012	\$98,710	\$61,209	\$11,700	\$72,908	\$47,676	\$93,436	\$138,161	\$541,904
NET ORD INC	(\$86,808)	\$63,548	(\$37,640)	\$39,847	\$2,207	\$66,601	(\$93,436)	\$96,996	\$49,108
OTHER INC	\$400,534								
OTHER EX	\$450								
NET INCOME	\$313,276	\$63,548	(\$37,640)	\$39,847	\$2,207	\$66,601	(\$93,436)	\$96,996	\$449,192
BANK BAL	\$1m106k								
OPERATE ACCT	\$152k								
MBRSHIP ACCT	\$155k								
RESERVE ACCT	\$695k								

<u>Commander Nye</u> – Mentioned that wives of members that are deceased, and are not members of the Auxiliary, cannot gain access to the Post based their husband's membership. They can attend as guests of other members in good standing.

<u>Judge Advocate Robert Wright</u> – In his absence Rees Lloyd, Post Legal Counsel, made the presentation. Discussed everyone getting involved in meaningful ways at the Post. Mentioned the "Therapeutic Sailing for Veterans with Stress" project that will be led by Skipper Tim Bercovitz, Sgt-at-Arms.

<u>Service Officer Jesse Garcia</u> – On Veteran's Day any veteran can purchase from the PX, on-line only; its tax free.

<u>Historian Carmen Williams</u> – Discussed the pictures that he takes at all Post events and where they can be viewed.

<u>Chaplain William Bennett</u> – Nothing to report.

Andy Timko (District 29 Executive Committee) complemented the Post and all the members that showed up for the General Meeting.

New Members

1st Vice Commander Mike Schubert mentioned that we generally bring in between 40 and 60 new members a month. Our membership year begins on July 1st. Between July and September we brought in 222 new members. Of that number 89 members were Post 9/11 veterans. Tonight we have 20% of our new members that are Post 9/11 veterans. Tonight we have 33 new members of which 16 are here tonight. New members were introduced by 1st Vice Commander Mike Schubert, and invited to stand. Next, the new members were invited to the front of the Hall. The Commander asked each member to find one new member to join the Post.

A motion was made and approved to accept the new applicants into Post 291. The Commander welcomed the new members into Post 291.

New Business: Nothing to report.

Good of the Legion: Nothing to report.

Skipper Tim Bercovitz: said the closing prayer.

Retired the MIA/POW Flag.

Meeting Adjourned at 2027 hrs.

Respectfully submitted,

Gene Anderson Adjutant, Newport Harbor Post 291 American Legion