

AMERICAN LEGION NEWPORT HARBOR POST 291 EXECUTIVE BOARD MINUTES VIA GOTOWEBINAR THURSDAY, OCTOBER 1, 2020

GOTOWEBINAR OVERVIEW - MIKE BERDINE

CALL TO ORDER: Appx. 1835 HRS

INVOCATION: Ken Wilson

PLEDGE OF ALLEGIANCE: Commander Jon Reynolds

ROLL CALL:

	□ Burt McChesney, Judge Advocate	⊠ Rich Whitlinger, M.a.L.
		□ Robert Wright, M.a.L. – exc.
		Wayne Zippi, M.a.L.
□ Doug Nye, Jr. Past Comm		Eric Schroeder, M.a.L
Mike Berdine, Adjutant	Rich Frauenzimmer, Historian	☐ Nick Giordano, M.a.L. – exc.

Excused: Robert Wright, Kevin Van Otterloo, Nick Giordano

INTRODUCTION OF GUESTS & GUEST COMMENTS: Cindy Edes, Dana Johnston, Tim Sullivan, Bruce Batcheller, Sverre Thomasson

Affiliates and Programs Reports:

- □ Auxiliary Unit 291 President Cindy Edes. Blood Drive to held in October 12. Working on Troop Shipping Barrels set out. Packing scheduled for November 7.
- □ SAL Squadron 291 Vice Commander Jeff Gottfredson Reported donations continue to be made by the SALs. Membership renewals on track. Fishing trip a success.
- □ ALYC Commodore Bruce Batcheller Increased membership to 843. Renewal activities starting. Emerald Bay cruise was successful. Preparing for elections. Frank Reinhart is committee chair. Last Sundowner race September 14. Model boat season ended. Certified Skipper process being improved. Youth Sailing for fall being planned. Cruise to Dana Point being planned. Fishing tournament is being planned. \$100,000 in the bank. D and O coverage cost jumped from \$900 to \$19,000. All non-profits paying more. Looking at a dues increase for 2021. Planning for Newport Harbor Christmas Boat Parade.
- ☐ Honor Guard Commander Brian Fleming Jr. Weekly practice continuing. Down to 18 members from 28. Continuing to get more requests for private services one every week or two.

Minutes Approval

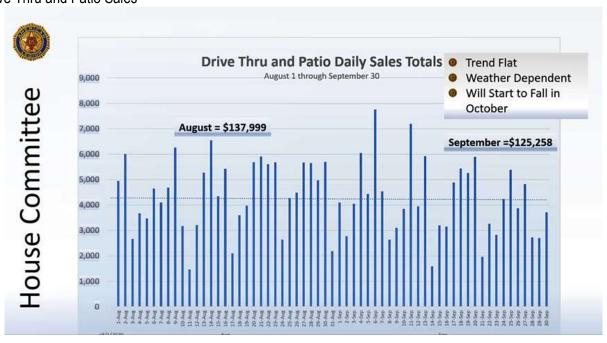
- □ All Board members received copies of the September 3, 2020 Executive Board Minutes
 - ☐ The Commander asked for a motion to approve the September 3, 2020 Executive Board Minutes
 - □ M/S/C: The motion to approve the September 3, 2020 Executive Board Minutes was carried.

Correspondence

Adjutant Mike Berdine – Read attached September 3 email from Hector Storman and key points of attached AL
 291 Marketing and Communications Committee Minutes into the record.

Committee Reports

- ☐ House Committee Mike Berdine
 - Drive Thru and Patio Sales





Committee Reports

- ☐ House Committee Mike Berdine
 - Main Hall projector

Hall Rental

- Video System is necessary
 - o Provide needed meeting and event communication
 - · PowerPoint presentations
 - Video
 - · Photograph slide shows
- · Event rental will be limited without video
 - o Other venues offer video
 - o Specified by facility renters
- Relaxed COVID Restrictions
 - o Need to be ready for Main Hall rentals

Current A/V Control System

- Limited access
 - o Only authorized users have access
 - · Locked box
 - · Code
 - o No plans to change that policy in future
 - · Need to secure system
 - o Authorized personnel available when needed
- Easy to use menu system
 - No reports of problems with system from authorized users

Ď.

Control Panel Locked



Access to Trained Personnel Only



Committee Reports

- □ House Committee continued
 - ☐ Main Hall projector





System Selection by Medium DirectTV, CD, HDMI (computer), etc.



Computer Interface Front of Stage



Audio Controls



Microphone Controls Fixed



CD/DVD Player



Committee Reports

- □ House Committee continued
 - Main Hall projector

Decision Alternatives

- **Restore Video Projection**
 - o Repair Current Epson Motherboard
 - o Replace Current Epson Projector
 - Sony VPL-FHZ75W
 - Sony Laser Model VPL-FHZ90LW
 - Epson Pro L 1060UNL
 - Epson Laser Pro 1070W WXGA 3LCD
- Executive Audio \$ 6.200
- Executive Audio \$ 9,500
- Executive Audio \$ 15,000
- Synergy AV \$ 11,800 Digital Networks \$ 7,300
- Replace Current Video System
 - o Video System Candidate 1
 - o Video System Candidate 2
 - o Add HD 86" 4K LED TV

- Synergy AV \$ 34,900 Digital Networks \$19,900
- Digital Networks \$8,126

Epson Pro 1070 W Laser

FUTURE OPTIONS (projector replacement only Old Projector

- (1) Executive Audio has provided the Po E-TORL bulb old tech = the Epson Projector with a Sony VPL-FHZ75W for \$8,5 • Metal halide
- rogramming the control system to handle the Sc 6,000 lumens

(3) Digital Networks Group has provided a proposal to replace our projector with an Epson laser projector of 7000 lumens, Pro 1070W WXGA 3LCD. Cost will be \$7,302, including installation. This projector will not require a wide angle lens.

This Projector

- lumens with a 20,000 hour life on the laser. T \$2089 as the lens on the old Epson will not programming will be an additional \$1.070. (7,000 lumens

(3) Digital Networks Group has provi with an Epson laser projector of 7000 lumens, Pro 1070W WXGA 3LCD. Cost will be \$7,302, including installation. This projector will not require a wide angle lens.

Conclusion

FUTURE OPTIONS (projector replacement only)

(1) Executive Audio has provided the Post with a proposal to replace the

The current A/V control system is fully functional and reamps and should be used for the next few years.

The Post needs to purchase the Epson Pro 1070 projector to provide a fully functional meeting and event environment.

with an Epson laser projector of 7000 lumens, Pro 1070W WXGA 3LCD. Cost will be

Committee Reports - continued

- ☐ Finance Committee Bob Wine
 - □ Met September 30
 - Reviewed statements
 - □ SAL financial statement
 - □ Not available
 - □ Difficult to reconcile membership income Department to Post numbers
 - □ Next meeting October 28
- ☐ Reopening Planning Committee Jim Updike
 - Orange County status on hold until October 15
- ☐ Audit Committee Sverre Thomasson

October 1, 2020
Audit Committee Report
Accounting and Procedural
Recommendations

PAccept the Audited
Financial Report for fiscal
year end December 31,
2019 and 2018 prepared by
Egan & Egan, Certified
Public Accountants dated
July 24, 2020

Recommendation #1

Accept the Independent Accountant's Report dated July 24, 2020 prepared by Egan & Egan, regarding Internal Controls relating to the Post's Operations.

Report to be reviewed by the Financial Officer and implemented accordingly.

Recommendation #2

Committee Reports - continued

□ Audit Committee - continued

Given Pandemic impact on Post operations prepare rolling quarterly income/loss projections to be reviewed by Management and discussed at Monthly **General Membership** Meeting.

Recommendation #3

Donations - Cory Vigil

Monthly Update for Servi	ice Officer		for the Oct 1, 20	020 E-Board
6510 Donations	2019 Actuals	2020 Budget	2020 Actual thru Sep 31	% of 2020 Budget thru Sep 31
6519 Honor Guard	2,790.83	2,000.00	2,875.92	144%
6521 Unrestricted Service Officer Expense	27,069.00	25,000.00	10,854.49	43%
6517 Restricted VEAF expense		59,296.00	42,073.15	71%
6515 Oratorical	500.00	500.00		0%
6510 Donations other	26,171.91	25,000.00	11,800.00	47%
Total 6510 expenses	56,531.74	111,796.00	67,603.56	60%
4520 VEAF current balance			107,034.90	
Sep Donations Out			19	
Sep VEAF Donations Out			7978.62	

Approved assistance requests

AL291 Donation Committee Report To the E-Board October 1, 2020

Donation Committee Meeting held on 9/16 via zoom.

Current Financial Results: 6521 Unrestricted Service Officer balance is \$10,854.49 and 6517 VEAF Restricted expenses is \$42,073.15 for the year 2020.

Current balance in the VEAF restricted account is \$107,034.90

Veterans Served in August:

- A. Items approved:
 - Vidanr (Army Spouse) Vehicle Payment for \$540.40. Referred by the CHEC FRC.
 Gallegos (Army) Rental Assistance for \$1500.00. Veteran was furloughed for the month and reinstated. VA Long Beach Employee.
 Stewart (USMC) Veteran Student: Rental Assistance for \$1000.00. Referred from Tierney Center as they paid the other \$1000.00.
 Del Leon (Navy) Domestic Violence Survivor: Vehicle registration for the amount of \$734.00. Referral from Huntington Beach American Legion 133.
 Badzak (Army) 73-year-old veteran who was a victim of identity theft as someone.

 - stole his social security checks. Rental Assistance needed for the amount of \$1100.00 VA Long Beach referral.

 - Cartmill (Navy) Student Veteran: Gift & Gas Cards (\$190) and Vehicle payment \$325.67. Referred from Coastline Community College
 Weber (USMC Spouse) Gift & Gas Cards along with food. \$150 and \$72.68 on food

 - Weber (USMC Spouse) Giff & Gas Cards along with food. \$150 and \$72.68 on food a pair of clothes.
 Martinez (Army Spouse) Veteran passed away and spouse assisted with Gift and Gas cards \$215.00 and aid and attendance.
 Flores (USMC) Veteran lost job and apartment with wife and newborn baby. Motel voucher initiated for a week \$466.60 and \$90 in Gas & Gift cards. Family has been
 - referred to VOA for permanent housing.

 10. Davis (Army) Veteran lost job and needed help with a Toll Road ticket for \$130.00,
 - but we negotiated for \$15.27.

 11. Huzzar (Air Force) Veteran just moved into new place and needed a blow-up mattress for children to sleep in until furniture is available. \$117.45

Committee Reports - continued

Donations – continued

- Hearne (Army Reserves) Individual needed help with rental assistance for \$2000. Split 3 ways and approved \$667.00.
 Red/White/Blue Ride \$483.55 for lunch. SAL Deposited \$250 as donation to the
- VEAF.
- 11 referrals for disability compensation. 4 referrals for aid & attendance.
- 2 homeless veterans now have shelter.

Total is \$7,978.62

- B. Good of the Order C. Adjourn

nation applications or Important Information:

1. \$50,000 donation made by anonymous donor referred from Doug Nye. Donor specifically requested to remain anonymous.

Commander Comments/Announcements

Commander's Comments / Report

- Recent Activities
 - o Coastal Commission approved City Seawall Cap project with Special Conditions: Wednesday 9 September
 - · Harbor Commission to hold Hearing: 1700 Wednesday 14 October
 - o Orange County moved from Tier 1 to Tier 2 Tuesday 8 September
 - · Restaurant indoor seating up to 25 percent
 - o Post Support of Patriotic and Veterans Activities
 - Patriot Day SAL Squadron 291 Friday 11 September · Team Red, White, and Blue Saturday 12 September · War Heroes on the Water (WHOW) Thursday 1 October
- · Actions Underway
 - o Signage Plan for Beach Access for City and Post implementation

Entrance -**Proposed Signs Verbiage American Legion Post 291 Patio and Building Access** for Members and **Their Guests Only** Sandy Beach Open to Public

Public Sewage Pumpout Dock -**Proposed Sign Verbiage**



Public Access to Vessel Pumpout From Waterside Only No Access

Commander Comments/Announcements - continued







Commander's Comments / Report (cont)

- · Other Notes and Announcements
 - o Membership Renewals for 2021 underway
 - Three methods to pay dues and renew American Legion Post 291 membership:
 - Visit Front Office 0900 to 1700 Monday through Friday
 - Telephone Front Office
 - Post 291 Website

•	Upcoming	Events /	Meetings

o Red Cross Blood Drive (Auxiliary) 9:00 am Monday 12 October Next GMM 7:00 pm Wednesday 14 October Saturday 31 October o Halloween 6:30 pm o Next E-Board Meeting Thursday 5 November Veterans Day Wednesday 11 November o Thanksgiving Thursday 26 November

On Going Post Operations — Rules

- Drive-thru takeout meal service is available daily— and is open to the public
- For Post 291 Family members and their guests, outside dining as well as limited indoor dining — is available daily at the Post
 - $\circ\,$ Alcoholic drinks may only be ordered and served with a meal but refills permitted
 - $_{\odot}\,$ Masks must be worn to enter the patio areas and when not seated at a table
 - o Masks may be removed while seated at a table for eating and drinking
 - When reordering drinks from the bar, masks must be worn If you get up, mask up!
 - o Social distancing continues as a requirement
 - o Tables set up on the patios are purposely spaced at required distances
 - o Tables are cleaned after each set of users has departed
- No in-person meetings may be held at the Post
- All Post 291 Family meetings must be held by videoconference

Commander Comments/Announcements – continued

On Going Post Operations — Rules (cont)

- Only certain kinds of events are authorized to be held at the Post and these
 must be conducted within limits of numbers of attendees and with social
 distancing
 - o Religious e.g., Weddings
 - o Cultural e.g., Celebrations of Life
- Marina is open and slip renters and dry storage renters have access to and use of their vessels
- Drive-thru takeout food service is offered and available, 12:00 noon to 7:00 pm Monday through Friday and 10:00 am to 5:00 pm Saturday and Sunday
- Reopening Planning Committee exploring options and methods for further reopening the Post
- Videoconferencing (Webinars) will continue indefinitely as the primary method for holding Post meetings
- Support of needy military veterans continues under the skilled direction of the Service Officer

Health and Safety Practices Required

- Health and safety of Post 291 Family and Post employees are the most important priority in reopening and operating the Post
- · Coronavirus (COVID-19) is still an omnipresent threat
- Essential to be considerate of fellow Post Family members and Post employees and their health and safety
- · Face coverings must continue to be worn
- · Social distancing must be continued
- Frequent hand washing and use of hand sanitizers is imperative
- · Official direction, rules, and regulations must be followed
- Expect current operating mode to continue through March 2021

OFFICERS' REPORTS

ADJUTANT - Mike Berdine

□ No report

1ST VICE COMMANDER – Bob Brennen– Membership

Commander Jon Reynolds presented the below membership update

Post 291 Membership Summary Wednesday 30 September 2020 Membership — Tuesday 30 June 2020 3,972 o Plus: 131 New Members · Member Renewals 2,180 · Transfers In · TOTAL ACCESSIONS 2.344 o Minus: · Member Deaths 21 Declined to Renew - 2021 2.173 · Transfers Out · TOTAL ATTRITIONS 2,207 · Membership — Thursday Sept 30, 2020 4.109 · Membership Goal for 2020-2021: 3.991

OFFICERS' REPORTS - continued

2ND VICE COMMANDER – Anthony Morales - Speaking about upcoming events and bands.

□ No report

3RD VICE COMMANDER – Jim Updike - Speaking on Americanism, youth and children, Boys State, and the Oratorical Contest.

- □ Boys State will start soon
- □ Asked for volunteers to assist
- □ All activities likely to be done via webinar
- □ Encouraged Blood Drive support

JR. PAST COMMANDER - Doug Nye

□ Susan Howe passed away

FINANCE OFFICER – Bob Wine

Cash Flow

			_		_		_		
		Newport H	larbo	r Post 291					
Casl	n Flo	w projection for t			12/31	/20			
		9/29-9/30		10/1-10/31		11/1-11/30		12/1-12/31	
Cash: Beginning *	\$	1,427,494.40	\$	1,424,286.40	\$	1,368,297.40	\$	1,348,037.40	
Add: Cash Inflows-									
Membership fees		2		11,000.00		22,000.00		22,000.00	
Marina rents		-		26,000.00		26,000.00		26,000.00	
Curbside/Rest sales @ \$3,150/day		6,300.00		97,650.00		94,500.00		97,650.00	
Facility fees				6,565.00				-	
Total Cash Inflows		6,300.00		141,215.00		142,500.00		145,650.00	
Deduct: Cash Outflows-								7/	
Food & bev. Cost @ 50%		2,500.00		48,825.00		47,250.00		48,825.00	
Payroll**		-		85,000.00		80,000.00		80,000.00	
Health insurance		-		4,655.00		5,425.00		5,425.00	
Liability insurance									
Marina Ins		45		1,719.00		1,719.00		1,719.00	
Officers Ins		2,099.00		-		-		-	
Covid-19 Cleaning		*		5,250.00		4,200.00		5,250.00	
Repairs and maintenance		5		11,000.00		1,000.00		1,000.00	
Telephone				400.00		400.00		400.00	
Utilities		3,320.00		3,320.00		3,320.00		3,320.00	
Rent				11,500.00		11,500.00		11,500.00	
Credit Card				2,500.00		2,500.00		2,500.00	
Credit Card Fees		189.00		2,735.00		2,646.00		2,735.00	
Misc				1,400.00		1,400.00	Т	1,400.00	
Capital Expenditures				17,500.00		20		22,000.00	
Mileage		1,400.00		1,400.00		1,400.00		1,400.00	
Total Cash Outflows		9,508.00		197,204.00		162,760.00		187,474.00	
Cash: Ending	\$	1,424,286.40	\$	1,368,297.40	\$	1,348,037.40	\$	1,306,213.40	
Monthly Increase (decrease)	\$	(3,208.00)	\$	(55,989.00)	\$	(20,260.00)	\$	(41,824.00	
Cumulative Increase from 3/24	\$	183,881.40	\$	127,892.40	\$	107,632.40	\$	65,808.40	
*Doesn't include VEAF fund									

OFFICERS' REPORTS - continued

□ FINANCE OFFICER – Bob Wine

□ Pand L

				AL 291 BUS	NESS P&L	BY CLASS			9/29/2020			
YTD 2020		ADMIN	BAR	RESTAUR	BANQUET	TOT REST BANQ	HALL	CUSTODIAL	MARINA	TOTAL	PYC	DIFF
TOT INC		6,573	192,965	721,218	73,426	794,644	31,160		236,766	1,262,108	1,697,448	-435,340
cogs			183,257	739,873	137,892	877,765				1,061,022	1,197,833	-136,811
GP	GP %	6,573	9,707 5%	-18,655 -3%	-64,466 -88%	-83,121 -10%	31,160		236,766	201,086	499,615	-298,530
EXPENSES		117,298	66,279	96,251	12,349	108,600	52,338	110,982	124,749	580,246	554,754	25,492
NET ORD I	NCOME	-110,725	-56,571	-114,905	-76,815	-191,721	-21,178	-110,982	112,017	-379,160	-55,139	-324,021
OTHER INC	c	290,215		2,927		2,927				293,142	268,083	25,060
OTHER EX											0	
NET INCO	ME _	179,490	-56,571	-111,978	-76,815	-188,793	-21,178	-110,982	112,017	-86,018	212,944	-298,961
BANK BAI	LANCES:			PYC								
WELLS FA	RGO	179,518.99		249,387.83								
UNION	Α	202,891.94 246,574.65		97,680.71 246,236.95								
CHASE		247,622.51		150,000.00								
CD'S		103,170.81		354,408.63								
B OF A		250,000.40		-								
F&M		200,000.00										
		1,429,779.30		1,097,714.12								

- New bank account
- ☐ Gross income down
- □ Bank is not yet ready to process the PPP loan application

HISTORIAN – Rich Frauenzimmer

□ No report

SARGEANT AT ARMS – Bob Grundmeyer

- □ OD participation
 - □ Thanks
 - □ If comfortable visiting the Post then should help with OD duty

CHAPLAIN - Ken Wilson

- Condolence cards sent
- Working with Marketing and Communications to complete new member calls
 - Very positive responses

SERVICE OFFICER – Cory Vigil

□ No report

JUDGE ADVOCATE - Burt McChesney

□ No report

OFFICERS' REPORTS - continued

- **□** MEMBERS AT LARGE
 - ☐ Eric Schroeder expressed concerned about membership
 - □ High percentage of Vietnam era membership
 - □ Upcoming membership count shrinkage

UNFINISHED BUSINESS

□ None

NEW BUSINESS

- □ Main Hall projector purchase
 - ☐ A motion was made to authorize the purchase of the Epson Pro 1070 projector and have it installed at a cost of \$7.302.
 - ☐ M/S/C: The motion to authorize the purchase of the Epson Pro 1070 projector and have it installed at a cost of \$7,302 was carried.
 - Discussion included questions about the need and timing of the purchase
- ☐ Kitchen repair
 - ☐ A motion was made to authorize the repair of the wall in the kitchen at a cost not to exceed \$12,000.
 - ☐ M/S/C: The motion to authorize the repair of the wall in the kitchen at a cost not to exceed \$12,000 was carried.
- Umbrella Purchase
 - ☐ A motion was made to authorize the purchase of three Shadowspec umbrellas at a cost of \$16,200.
 - □ M/S/C: The motion to authorize the purchase of three Shadowspec umbrellas at a cost of \$16,200 was carried.
- Audit Committee
 - □ A motion was made to approve the three above noted recommendations of the Audit Committee subject to the Finance Officer creating a monthly summary report.
 - □ M/S/C: The motion to approve the three above noted recommendations of the Audit Committee subject to the Finance Officer creating a monthly summary report was carried.
 - □ Discussion included comments about Recommendation 3 and need for transparency

GOOD OF THE LEGION

- Anthony Morales suggests
 - making Post Legionnaire and Family applications available on the patio
 - moving signage next to the Hut to make it more visible
- ☐ Bruce Batcheller spoke about a recent report of a veteran suicide and the need to continue to reach out to recent veterans

ADJOURNED: Approximately 2100 hours.

TO: Post 291 Executive Board (eboard)

From: Post 291 members listed and signed in the attached P4 Petition and its bylaw amendment.

Date: Date Presented Sept 3, 2020

RE: Petitioners' hereby pray the eboard to Reconsider, the **Attached** Petition and Amendment, and pass the Amendment forward, for approval by the Post Membership. Per Post Bylaw 15.2

Gentlemen:

This bylaw amendment deals with the "members at large" (MAL) eboard officers:

- 1. It defines the MAL's undefined duties all other officers' duties are already defined in the bylaws.
- 2. It does NOT add or subtract any authority, duties and responsibilities from the other officers.
- 3. It, MALs only, avoids any appearance of any pre-election loyalty other than to the general membership.
- 4. It elevates the importance of communication from the membership to the eboard.
- 5. It elevates the eboards adherence to its governing documents.
- 6. It is a properly written petition.
- 7. It does not limit other officer's participation on slates.

Gentlemen:

The bylaw amendment Change Post Bylaw to read as follows:

- 8.1.10 Six Members-At-Large These elected officers shall:
- 1. Represent only the interests of the Post's general members at General, Special and Executive Board meetings.
- 2. Not be part of any election slate or group, nor support any election slate or group, but shall run as individuals.
- 3. Wear a badge displaying title and name at all times.
- 4. Maintain contact with the post members by attending post functions and post meetings.
- 5. Attend all committee meetings, as decided, participate in discussions as a non-committee member.
- Be expert in Laws/Constitution/bylaws and notify, or report violators or initiate recall or judicial processes, if necessary.
- 7. Hold unofficial members meetings to address members major concerns and way to increase voter participation.
- 8. Maintain contact with members through mal, email, post publications and posting bulletins in post quarters.

Gentlemen; based on the Rebuttals to the Bylaw and Constitution Committee's Report and the Findings, previously emailed to each Executive Board member, - we hereby pray the eboard reconsider, approve and Pass the Petition amendment forward for a vote of the Posts membership.

Virus-free. www.avg.com



AL291 Marketing & Communications Committee (MCC) Report to the E-Board Minutes

Meeting held on Monday, August 17, 2020 5:00 p.m. – 6:00 p.m. ZOOM meeting hosted by Chase

- A. In attendance were Harold Smith, Anthony Morales, Burt McChesney, Ken Wilson, John Long, Cory Vigil and Chase Wickersham.
- B. Discussion centered on the Welcome to the Post Calls and the August 7 E-Board meeting where a motion to support the concept was held "out of order" by the commander. No names received yet from Jeff. Procedures reviewed. We expect about 60 names from July and August general meeting new members. The Dennis coupon idea was discussed for an incentive for new members.
- C. Possible 9/11 event ideas including a joint effort with the SONS in the Veterans Park. No support so the idea may not be possible. Discussed the NB Fire Station event for 9/11 Idea of a video like Memorial Day for Post public awareness.
- D. Next meeting will be 9/21/2020 at 5PM. Meeting was adjourned about 6:10PM

Meeting held on Monday, September 21, 2020 5:00 p.m. – 6:00 p.m. ZOOM meeting hosted by Chase

- A. In attendance were Harold Smith, Ken Wilson, Bob Brennan, Guests: Steve Sawdon and John Wakeham, and Chase Wickersham.
- B. Discussion centered on the Welcome to the Post Calls to new members and the list received from Jeff on 8/21 with 41 names and another list from Jeff on 9/17 with 27 names. No new members were inducted into the Post at the September general meeting. Jeff sent us the 27 names which should have been read since they all have IDs and they think that they are members. All names have been distributed to volunteers to call and the first with 41 names is completed. Callers are encouraged to send a follow-up email to each new member with the PDF of the recent SeaBreeze and an email to any new member where a voice mail message was left. Templates were provided.
- C. VEAF Veteran Day campaign discussed, 11/11 Veterans Day event with the Freedom Committee and the offer from their President was discussed, NFL football on the patio idea discussed and the competitive situation between AL291 and the Elks was discussed.
- D. Next meeting will be 10/19/2020 at 5PM. Meeting was adjourned about 6:05PM