



AMERICAN LEGION NEWPORT HARBOR POST 291
215 15th Street, Newport Beach, CA 92663
GENERAL MEETING MINUTES Template
Wednesday, 10 Nov 21

Meeting called to order at approximately 1903 hours

The Colors were advanced.

Invocation: Tim "Skipper" Bercovitz

Pledge of Allegiance: Commander Evin Planto

POW/MIA Ceremony: Kevin Van Otterloo

Recited the Preamble of the Constitution of The American Legion: lead by Commander Evin Planto

ROLL CALL:

- | | | |
|---|---|--|
| <input checked="" type="checkbox"/> Evin Planto, Commander | <input checked="" type="checkbox"/> Ed Infante, Judge Advocate | <input checked="" type="checkbox"/> Kevin Van Otterloo, M.a.L. |
| <input checked="" type="checkbox"/> Brian Fleming Jr., 1 st Vice | <input checked="" type="checkbox"/> Bob Wine, Finance Officer | <input checked="" type="checkbox"/> Eric Schroeder, M.a.L. |
| <input checked="" type="checkbox"/> Anthony Morales, 2 nd Vice | <input checked="" type="checkbox"/> Bob Grundmeyer, Sgt-at-Arms | <input checked="" type="checkbox"/> Nick Giordano, M.a.L. |
| <input checked="" type="checkbox"/> Cindy Baker, 3 rd Vice | <input checked="" type="checkbox"/> Cory Vigil, Service Officer | <input checked="" type="checkbox"/> Wayne Zippi, M.a.L. |
| <input checked="" type="checkbox"/> Jon Reynolds, Jr. Past Comm | <input type="checkbox"/> Ken Wilson, Chaplain | <input checked="" type="checkbox"/> Mike Schubert, M.a.L. |
| <input checked="" type="checkbox"/> David Zamudio, Adjutant | <input type="checkbox"/> Rich Frauenzimmer, Historian | <input checked="" type="checkbox"/> Dennis DeRosia, M.a.L. |

Excused: Rich Frauenzimmer, Ken Wilson

Meeting has Quorum

Honored Guests:

Katrina Foley (Spoke about Oil Spill/Covid Relief/Meal Asst. Program)

Matthew Daugherty (Spoke about Boy Scouts of America)

Reports from Legion Family Members & Other Guests:

Auxiliary – Cindy Edes, President

- Update on Membership
- Kids Halloween Party- 10/30 (Pictures)
- Troop Shipping (Pictures)
- Holiday Boutique- 11/18
- Quilt of Honor to WWII Veteran

Sons of the American Legion – Jeff Gottfredson, 1st Vice Commander

- Spoke about what SALs provide
- Donation of \$77k (ytd) to children and charities.
- Spoke about upcoming events

American Legion Yacht Club – Tommy Wheeler, Vice Commodore

- Spoke about upcoming events
- Spoke about reciprocity with other Yacht Clubs
- Mentioned Facebook site.

Honor Guard – Brian Fleming Jr., Commander



Honor Guard / Color Guard

- 63 Events Completed
- 6 additional pending for the month
- 26 active members
- ***4 new recruits***
- Averaging approx. 6+/- services per month
- Team Participation is down



General Membership Meeting Minutes: Commander Planto requested the following motion be made by the members

- A motion was made to approve the Minutes of the 13 Oct 2021 General Meeting.
- M/S/C: Motion carried unanimously

Correspondence

- None to report

Officer Reports:

Commander, Evin Planto – Spoke on the following items:



Post Commander- Evin Planto

- Volunteers
- Vet Talk
- Veterans Day
- WWII Veteran Luncheon
- Korean Veteran Luncheon
- Holiday Events
- HVAC Bar and View Room
- HVAC Post
- Construction

Adjutant, David Zamudio – No report

1st Vice Commander, Brian Fleming Jr. –

- Discussed Post Membership



1st Vice Cmdr.- Brian Fleming Jr.

- ❑ Current Post Membership = 4084 Legionnaires
- ❑ 2021-2022 Goal - 4151
 - 160 over last year's goal (3991)
- ❑ Current Membership Numbers for 2022 @ National = 2298 (53.9%)
 - Oct 15th Goal = 55.0% (2283)
 - Good thru 2021 = 1786
 - Renewed for 2022 = 2058
 - New Members 2022 = 245
 - + 68 more new members this month
- ❑ Oct 13th Inductees
 - 120 Covid Members
 - 68 New Members

- Marine Corps Birthday Cake Cutting Ceremony
 - Oldest Marine (Legionnaire) - Dan O'Sullivan
 - Youngest Marine (Legionnaire) – Justin Gutierrez



2nd Vice Commander, Anthony Morales

- Thanked membership for support and attendance of all events

3rd Vice Commander, Cindy Baker

- Spoke about Boy Scouts and American Legion Baseball



3rd Vice Cmdr.- Cindy Baker


- **Boy Scouts**
 - The Post will sponsor several Boy Scout troops in the area.
- **Orange County American Legion Baseball**
 - The flyer can be found on the Post 291 webpage. Thank you to all the men and women that have contacted me so far about helping in the available positions. I look forward to working with all of you.
- **Boys State**
 - The process to select our delegates for 2022 will start in the next few months.

Jr. Past Commander, Jon Reynolds

- No Report

Finance Officer, Bob Wine – Post Financial Operations.

Revenue and Expenditures



Newport Harbor Post 291			
Condensed Business & Membership Revenue & Expenditures			
For the Periods Beginning January 1 Through September 30, 2021, 2020 and 2019			
	01/01 - 09/30/21	01/01 - 09/30/20	01/01 - 09/30/19
Business:			
Revenue	\$ 1,642,500.00	\$ 1,290,129.00	\$ 1,699,290.00
Expenditures	1,863,352.00	1,643,030.00	1,756,646.00
Net of Revenue and Expenditures	(220,852.00)	(352,901.00)	(57,356.00)
Membership:			
Revenue	336,076.00	385,069.00	273,642.00
Expenditures	367,837.00	317,824.00	456,875.00
Net of Revenue and Expenditures	(31,761.00)	67,245.00	(183,233.00)
Combined Totals	(252,613.00)	(285,656.00)	(240,589.00)
Facility Fees	232,743.00	273,318.00	266,695.00
Net Before Other Income	(19,870.00)	(12,338.00)	26,106.00
Other Income:			
PPP Loan Forgiveness	254,100.00	-	-
Employee Retention Tax Credit	114,666.00	-	-
Combined Net of Revenue & Expenditures	\$ 348,896.00	\$ (12,338.00)	\$ 26,106.00

Finance Officer, Bob Wine – Post Financial Operations (cont.)

Cash Flow



Finance Officer- Bob Wine

Newport Harbor Post 291			
Condensed Cash Flow Projection for the Period 11/9/21 - 1/31/22			
	11/01 - 11/30	12/01 - 12/31	01/01 - 01/31
Cash Inflows-			
Membership fees	\$ 15,000.00	\$ 26,500.00	\$ 26,500.00
Marina rents	17,988.00	26,000.00	26,000.00
Hut rent			3,600.00
Restaurant sales @ \$5000/day	111,000.00	155,000.00	155,000.00
Hall rentals	1,525.00	5,500.00	775.00
Banquet food	12,538.00	20,330.00	2,250.00
Facility fees			65,640.00
Total Cash Inflows	158,051.00	233,330.00	279,765.00
Cash Outflows-			
Food & Bev. Cost (@ 45%)	55,592.10	78,898.50	70,762.50
Entertainment	6,650.00	9,500.00	8,500.00
Payroll (Includes P/R taxes & WC)	50,000.00	160,000.00	105,000.00
Insurance (Health, liab., Marina, etc.)	1,829.00	18,611.00	8,029.00
Covid-19 Cleaning & Custodial	6,000.00	12,000.00	12,000.00
Repairs and maintenance	1,000.00	1,000.00	1,000.00
Telephone & utilities	6,050.00	6,050.00	6,050.00
Rent	-	11,500.00	11,500.00
Capital Expenditures	27,000.00	60,000.00	15,000.00
All other expenses	5,637.00	9,341.24	8,835.00
Total Cash Outflows	159,758.10	366,900.74	246,676.50
Monthly Cash Increase / (Decrease)	\$ (1,707.10)	\$ (133,570.74)	\$ 33,088.50

Historian, Rich Frauenzimmer

- Excused (No Report)

Sergeant at Arms, Bob Grundmeyer

- Spoke about OD responsibilities

Chaplin, Ken Wilson

- Excused (No Report)

Service Officer, Cory Vigil



Service Officer – Cory Vigil

Monthly Update for Service Officer			for the Sep 2, 2021 E-Board		
	2020 Actuals	2021 Budget	2021 Actual thru Aug 31	% of 2021 Budget thru Aug 31	
6510 Donations					
6519 Honor Guard	3,279.98	2,500.00	830.85	33%	
6521 Unrestricted Service Officer Expense	13,180.74	10,000.00	7,277.33	73%	
6522 Restricted VEAF expense	70,916.34	100,000.00	60,862.54	61%	*Includes \$600 gas cards
6515 Oratorical	-	-	-	0%	
6510 Donations other	26,171.91	20,000.00	3,098.17	15%	
Total 6510 expenses	113,548.97	132,500.00	72,068.89	54%	
4520 VEAF current balance			106,525.41		
Aug Donations Out			311.7		
Aug VEAF Donations Out			6822.62 (Includes Gas cards \$600)		



Service Officer - Cory Vigil

AL291 Donation Committee Report To the E-Board November 4, 2021

Current Financial Results: 6517 VEAF Restricted expenses is \$71,746.47 for the year 2021.

Current balance in the VEAF restricted account is 103,201.93

Veterans Served in October:

A. Items approved or rejected:

1. **ARMY veteran** requested motel voucher for \$270.13. Referred from Strong Families, Strong Children.
2. **Navy veteran** requested motel voucher for \$259.29. Self-referral from OC 211.
3. **ARMY veteran** requested assistance with motel voucher for \$539.91 and \$135.30 for DMV & Ross. Referred by the HUMV Program and linked to Tierney Center for housing and inpatient treatment.
4. **USMC veteran** requested assistance with auto repair for \$492.01. Referred by the Tierney Center.
5. **Navy veteran** requested rental assistance for \$1297.00. Referred by the American Legion Post 133 Huntington Beach.
6. **USMC veteran** requested assistance for home repair of \$1000.00. AL 133 assisted with project.
7. **AIR FORCE veteran** requested assistance for small fridge \$203.94. Referred by VA Santa Ana.
8. **ARMY veteran** requested motel assistance for \$519.65. Referred by MHA Santa Ana.

Total is \$4,717.23

Donations: \$1000.00 Strong's Resource Center Turkey Gleanings
\$207.98 for Chapin at JTS Sea Beach Veterans Day Event
\$500.00 to help 50 disabled veterans from the Life Aid Research Institute remain in
Living down to Post 291 on Wednesday, November 10, 2021.

2 declined applications.
Referred 5 veterans for disability compensation.
Referred 10 veterans for employment services.
Referred 1 family for veterans burial.
Referred 3 homeless veterans for housing through the Veterans Affairs.
Referred 3 veterans for mental health services.
Referred 2 veterans for education benefits support.

Judge Advocate Ed Infante

- No Report

Members at Large –

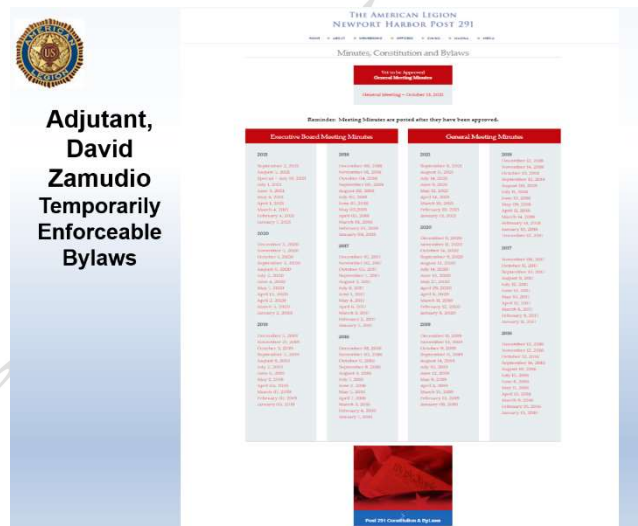
- Mike Shubert- Spoke about our TV's (11) at the post and that we have NFL package for all to view.
 - 2nd weekend of April- Vietnam Veterans Welcome Home Event

Induction of New Members

- 1st Vice, Brian Fleming Jr. presented and read names of new inductees
- Total- 51
- Commander Evin Planto request for a motion to induct new members
 - M/S/C- Motion carried unanimously

Unfinished Business

- Adjutant, David Zamudio
 - Spoke about where to find the new Bylaws on website and changes to the site.



New Business

- No new business

Good of the Legion

- None

Tim "Skipper" Bercovitz

- Closing Prayer

The Meeting was adjourned 2019 hours.